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>>> featured REALTOR® of the month

ZAMOTSKI.

THE RACHEL Z TEAM

Photos by Marissa Menezes.

Rachel Zamorski comes from a long line of Triangle homebuilders. Her great grandfather, 4 generations back, was John A. Waddell, an influential builder in VA and NC who built many prominent homes in the Triangle—including Heck Andrews house on Blount Street in Raleigh along with John M. Wilson. Many of his descendants; including extended family are involved in some aspect of real estate. "It's in our blood," Rachel likes to say.

Growing up in Durham, Rachel was encouraged to work hard at a young age. As a kid with a proclivity for sales, she would load her wagon up with pecans, pull it down Geer Street, and make deals with neighbors. Before entering real estate, she worked in sales for a Granite and Marble company, assisting custom builders in Hillsborough and the Triangle.

Rachel entered real estate in 2004, working for a homebuilder in Raleigh, and became a REALTOR* in 2007. Rachel has always loved forming relationships with people and she has really enjoyed the array of people she would have never been able to meet outside of real estate. Making people happy is at the center of everything she does.

Rachel focuses her real estate business in Triangle West. Known by her Raleigh colleagues as "Miss Mebane," where she lives with her husband—Eddie, and two kids—Natalie and Jake; Rachel's office is located in Hillsborough. When Rachel comes to Raleigh, she often feels like the ambassador of her area.

"These areas are booming! I love being part of the growth here. From the walkability, to thriving downtowns, there is so much these places have to offer," says Rachel.

Rachel loves that real estate allows her to do things that other careers would not, like be at school-related events with her kids, or volunteer her time within the community. Natalie and Jake are both in Spanish Immersion at their schools and are fluent in Spanish. You can often find them acting as mini Rachel Z Team reps with their Spanish-speaking clients.

Volunteering is one of Rachel's passions. She is involved with the Mebane Women's Club, which contributes in several ways throughout the greater Triangle—including Meals on Wheels and Mebane On the Move, a health initiative that has grown to include an annual 5k, 10k, and a kids race called the Mad Dash.

"Give back, donate to your local schools, volunteer, do things anonymously, and it will return tenfold," Rachel says.

Outside of volunteering and spending time with her family, Rachel enjoys live music and eating at her favorite restaurant in Durham—Saint James. She also loves to run the River Walk in Hillsborough, and play fetch with her Maine Coon cat, Penny.

